# Critical requirements for keeping societies central to scholarly communication

Gordon Tibbitts • EVP Corporate Development Conflict of Interest (COI) of the Presenter: No potential COI to disclose.

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## The challenge

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## Scientific communication is intensifying

- Societies need to capture every aspect of scientific communication—not just the publication of a final manuscript
- Societies need to accelerate the use of technology that enables the ways the science community collaborates, communicates, and consumes research
- This vision is fueled by the needs of researchers and practitioners and anticipates the needs of societies

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### Atypon's content growth

HOSTING MORE THAN

40%

of the world's English-language scholarly journals.



3.1B
USER
SESSIONS



24.1M ARTICLES



**160.7K** E-BOOKS



11.4K
JOURNALS

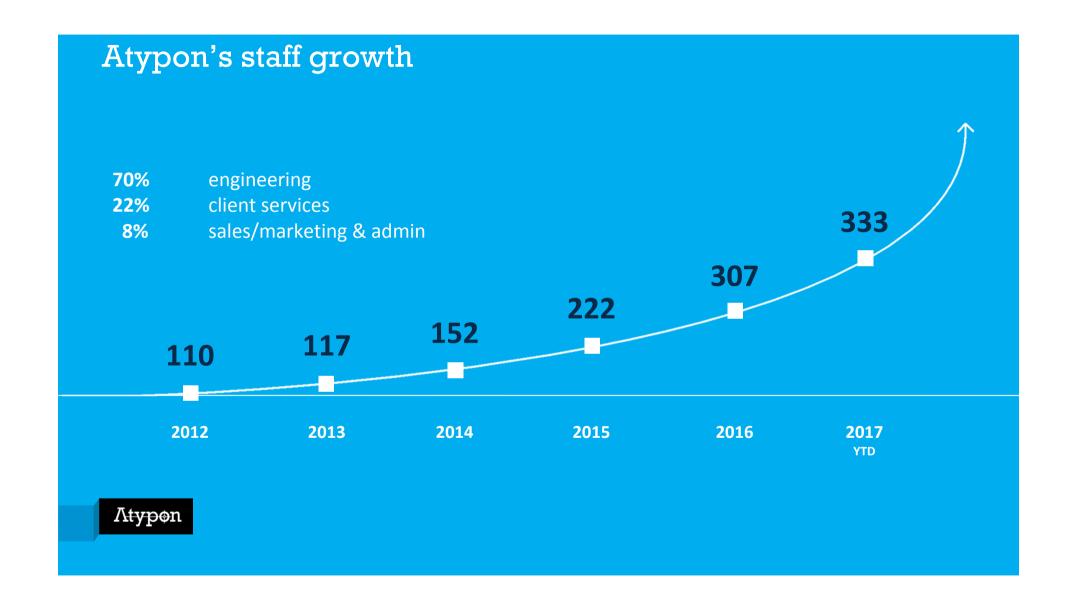


2.4K SOCIETIES



998
PUBLICATION
WEBSITES

More publishers, more journals and more features than any other platform.



## Industry threats are intensifying

"At this time the widest possible distribution of research papers, as well as of other scientific or educational sources, is artificially restricted by copyright laws. Such laws effectively

slow down the development of science in human society."

SCI-HUB

...to remove all barriers in the way of science

enter URL, PMID / DOI or search string

Popen

## The Solution

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## Reassert the value societies bring

- Ensure accuracy and relevance
- Drive readership and engagement
- Convey authority through brand
- Maintain sustainability



## Technology in the service of scientific communication

- Find creative solutions to new pressures and challenges
- "Disrupt the disrupters": Keep pace and make advances to help societies enter the "information cycle" sooner
- Keep societies ahead of the technology demand curve
- Keep societies relevant and central to the research experience

Technology that keeps authors and readers within a society's ecosystem.



## Key technology components for website creation, maintenance, and hosting



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## A necessary change in TECHNOLOGY

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## The ideal web-first publishing workflow

### Bringing together the author, review, and publication systems:

- gets scientific discovery into the hands of researchers and practitioners sooner
- transforms content transmission from researcher to researcher, practitioner, and student.



## The ideal web-first publishing workflow

- Links web authoring systems with web hosting and provides web editing for authors and extensive annotation systems
- Moves from XML (non-web native) to scholarly HTML and Linked Data
- Speeds review, approval, and publish on preprint services and services before preprint
- Enables continuous, not episodic publishing of smaller content "slices" more often for successively wider audiences
- Transforms the process by publishing both experimental data and visualizations.



## A web-first workflow could be enabled by an AI-based alert filtering system

- Artificial intelligence-based research discovery, organization service, and social interactions
- Surfaces unknown content
- Improves user experience and accelerated discovery
- Provides "Big Data" analytics enhancing discovery across sites

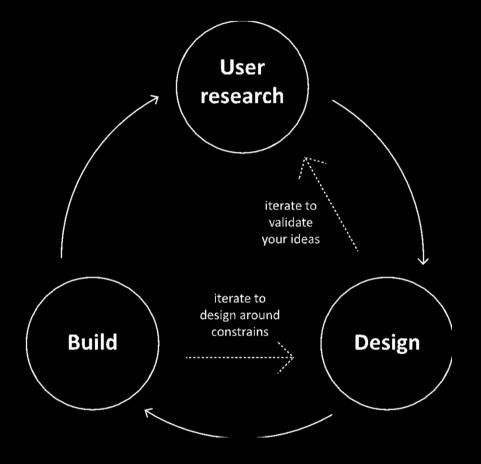


## A necessary change in DESIGN

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### **UX** Design:

- Engage readers
- Lengthen site visits
- Increase revenues
- Enhance brands



#### Steady, strong growth is expected for open-access journals

David Kramer

#### MOST RECENT ONLINE STORIES





It's time for physicists to talk about OSA: Poper Conzalez on building imbs and educating engineers

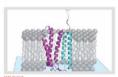


Science magazines strupple, strive



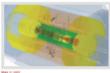
Review, Allen: Covenant is more than an origin story

FROM THE MAGAZINE



SESAME opens as a scientific beacon in the Middle East

Force spectroscopy unveils hidden protein-folding states Johanna L. Miller



An electron-proton collider could bridge the gap between the LHC and its successor

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APR 01 2017 The secret of the Soviet hydrogen

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The strange star discovered by

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self-assembling materials

HOME BROWSE INFO FOR AUTHORS

flow generation at high solute concentration. II. Molecular dynamics simulations

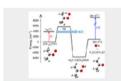
In ionic liquids monitored through the gas (vecuum)/liquid interface

spectroscopy related to diffuse

#### . Editor's Picks

Tunneling effects in the unimolecular decay of (CH<sub>3</sub>)<sub>2</sub>COO Criegee intermediates to OH radical products

Quasi-one-dimensional cyanophenylene aggregates: Uniform molecule alignment contrasts varying electrostatic surface potential





VAR 50 2017

Molecular dynamics simulation of the capillary leveling of viscoelastic polymer films

Communication: VSCF/VCI

many-body potential energy surface and dipole moment

Analytic second nuclear derivatives vibrational spectroscopy of H<sub>2</sub> O 3 + of Hartree-Fock and DFT using and H<sub>3</sub> O 4 + using high-level, multi-resolution analysis

#### . Most Read

NOV 05 2010

Benchmarks of electronically excited states: Basis set effects on CASPT2 results

DEC 13 3010

A coupled cluster approach with a hybrid treatment of connected triple excitations; Implementation and applications for open-shell

NOV 30 2010

Calculations of the low-lying excited states of the TiO<sub>2</sub> molecule

space state-universal and statespecific coupled-cluster approaches to excited states

DEC 15 2010

Benchmark studies of variational unitary and extended coupled cluster methods







Most Recent

**Physics Today** 

An intertwined method for making low-rank, sum-of-product basis functions that makes it possible to compute vibrational spectra of molecules with more than 10 atoms

First principles centroid molecular dynamics simulation of hydride in nanoporous C12A7:H

**Active Topics** 

American Institue of Physics



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#### **Autonomous Navigation Method for** Low-Thrust Interplanetary Vehicles



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#### Abstract

An autonomous navigation method for low-thrust interplanetary vehicle is proposed. In the proposed navigation system, one inertial navigation system (INS) is employed to continuously estimate the position and attitude of vehicle, and three X-ray sensors observing X-ray pulsars are utilized to reduce the long-term effects of the errors in the INS. In addition, a modified square root unscented Kalman filter (MSUKF) is proposed. The MSUKF adopts a fading factor to The results have shown that the proposed navigation system outperforms the traditional celestial-inertial method and the MSURF could guarantee a faster convergence compared with former proposed monlinear filters.

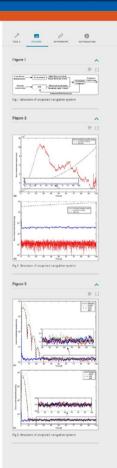
Low-thrust propulsion system that features continuous low thrust and high impulse has made contribution to the successes of some agrospace applications with challenge including Deep Space I, and receives increasing concerns (Rayman et al. 2004).



However, the current researches revolving around the low-thrust vehicle mainly focus on the design of low-thrust thruster or of low-thrust trajectory (Brophy 2003; Patel et al. 2006), and little attention has been paid on the design of autonomous navigation system for low-thruster vehicles. Although the low-thrust vehicles can be tracked theoretically by ground tracking systems, the burden of ground tracking system is prone to be unmanageable when the low-thrust vehicles are launched extensively. In addition, the application of autonomous navigation system could enhance the survivability of vehicle when it faces a hostile space

For low-thrust vehicle orbiting on the low orbit of Earth, Garulli and Giannitrapani (2011) designed an autonomous navigation system that integrated the measurements from gyro, star-tracker, and global positioning system (GPS) and received a positioning accuracy of less than 20 m. The method is interesting but cannot be adopted by low thrust interplanetary vehicles, the orbital altitudes of which are far beyond those of GPS satellites and could result in the failure of GPS (Wen et al. 2012). For low-thrust interplanetary vehicles, Friedlander (1966) designed a celestial-inertial navigation method that can estimate the position of vehicle by integrating the output of an inertial navigation system (INS) including a gyro and an accelerometer and measurements from two gimbaled star-trackers and one planet tracker. In the method, the long term effects of inertial gyro errors and accelerometer errors can be diminished by the celestial measurements. However, given that the accuracy of star-planet angle used as the measurement in the Friedlander (1960) method relies on the distance between the vehicle and method is on the order of 1,000 km.

X-ray pulsar-based navigation method is a developing cele method. X-ray pulsar is a type of neutron stars with high-precision spin period and locates for from the solar system (Wang et al. 2013). The signal of X-ray pulsar can be received over the outer space and its accuracy is little affected by the distance from the vehicle to the pulsar. The conception that the position of interplanetary vehicle can be fixed through pulsars can be traced back to 1970s when Downs (1974) first proposed the idea. Since then, the conception of navigation based on X-ray pulsar developed with ages. Expecially, Hanson (1996) introduced the idea that the attitude of a vehicle can be estimated by observing X-ray pulsars. This idea opened a new area where the position and attitude of vehicle can be synchronously determined by observing X-ray pulsars. Being attracted by the promising prospect of the navigation method, the European Space Agency (ESA) studied the feasibility of spacecraft navigation relying pulsar timing information in 2004, and the United States has performed a series of programs focusing on X ray pulsar based navigation since 2005 (Sala et al. 2004; Graven et al. 2008b). In the more recurrent years, the study on X-ray pulsar-based navigation has received considerable attention from various countries (Becker et al. 2013; Wang et al. 2014).







#### Browse NEJM Quick Take Videos



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The iFR-SWEDEHEART and DEFINE-FLAIR



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The RE-CIRCUIT Trial



QUICK TAKE

Risankizumab vs. Ustekinumab for **Psoriasis** 



QUICK TAKE

Mortality and Cardiovascular Disease in Diabetes



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Delays in Emergency Care during Major U.S. Marathons



QUICK TAKE

SURTAVI Study: TAVR versus Open Surgery



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Outcomes Following HPV Vaccination during Pregnancy



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Efficacy of Heat-Stable Oral Rotavirus Vaccine



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Pembrolizumab for **Urothelial Carcinoma** 



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The IRIS Trial



## A necessary change in MARKETING

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#### 1. Promotion

- 2. Personalization
- 3. Consumerization
- 4. Discoverability
- eCommerce
- 6. Automation
- 7. Optimization

Push marketing
(it's not just for eBay, Facebook, and Amazon)



eTOC alerts

Topic-based alerts



#### 1 Promotion

- 2. Personalization
- Consumerization
- Discoverability
- 5. eCommerce
- 6. Optimization

## Deliver relevant content, ads, and promotions

#### Track user identities and site behavior

- User segmentation
- Content bundles and chapterization
- Topic-based navigation

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#### 4. Duning History

- 2. Personalization
- 3. Consumerization
- 4. Discoverability
- 5. eCommerce
- 6. Optimization

### Benefits to publishers

### **Enhanced relevance of promotions**

- Increased uptake and follow-through
- Higher click and conversion rates

#### **Enhanced relevance of content**

Increased engagement and revenue

### **Enhanced impact**

Submissions, authors, citations

- 1. Promotion
- 2. Personalization
- 3. Consumerization
- Discoverability
- 5. eCommerce
- 6. Optimization

### Readers, not users. Customers, not institutions.

#### The need for engagement

- Diminished subscriptions and ad revenue
- Missed opportunities for brand elevation
- Website abandonment

#### The path to enlightenment

- Modern user interfaces
- Engaging user experiences
- Intuitive navigation
- Device agnosticism (responsive design)

### Readers can't engage with content they don't know exists

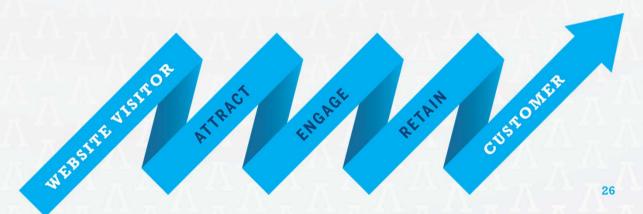
- SEO (search engine optimization)
- Semantic tagging
- Cross-selling across content types
- Enhanced on-site search and discovery
  - Topic-based navigation
  - Facets and filters
  - Predictive search
  - Interactive search

- 1. Promotion
- 2. Personalization
- 3. Consumerization
- 4. Discoverability
- 5. eCommerce
- 6. Optimization

## Zen and the art of selling content

- 1. Promotion
- 2. Personalization
- 3. Consumerization
- Discoverability
- 5. eCommerce
- Optimization

- 1. Identify what users want
- 2. Attract them to the site
- 3. Make the most of their site visit (sell and upsell)
- 4. Make eCommerce journey frictionless and intuitive
- 5. Entice them to return and buy more



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- 1 Promotion
- 2. Personalization
- 3. Consumerization
- 4. Discoverability
- eCommerce
- **6. Optimization**

## Continuous optimization via real-time analytics

- Marketing offers
- Content recommendations
- Targeted advertising
- Site messaging
- UI/UX
- SEO
- Predictive search
- Sales and subscription models





#### Website visitors

Consumerized, mobile-friendly UX

**Enhanced search & discovery** 

**Website visitor profiling** 

**Personalized content recommendations** 

**Targeted products & offers** 

**Frictionless eCommerce** 



AUTOMATION

COMPREHENSIVE FUNCTIONALI FOR CONTENT MARKETING.



**Paying customers** 

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